

## Objectives

On a personal level I have an excellent set of coaching skills which can be employed on the simultaneously. These include the ability to observe, evaluate, and give meaningful feedback to sales reps. For the last 3 years I have worked for sales managing. Coordinated employers and resources throughout the entire product cycle.

## Education

### 2004 - 2008 | B.A in Marketing

- Aston College University

### 2008 - 20010 | B.A in Marketing

- Miami State University

## Skills

- Always having a friendly but professional
- Can identify decision makers.
- Ability to reach decision makers.
- Adaptable to changing situations
- Able to identify own training needs.
- Assessed 60+ project
- Collaborated with 100+ clients
- account services
- Innovation & Communication
- Managed 8 Project
- Selling Measurement
- Implemented Autodesk
- Increase Revenue Streams.

## Experience

2014 – 2019 | Senior Sales Manager

### Abron System Office

- Working with a broad range of internal teams (marketing, account services, product and ad ops) to support the sales efforts. Coordinated employers and resources throughout the entire product cycle.
- Collaborated with 100+ clients and managers to produce budgets, time limits, and specifications for a variety of projects. Assessed 60+ project requirements for correct and accurate information to guarantee first-time results

2011 – 2013 | Junior Sales Manager

### Zoom Pin Managing Company

- Driving revenue streams and identifying opportunities to increase revenue streams order to the priority through innovation and communication.
- Collaborated with 200+ clients and managers to produce budgets, time limits, and specifications for a variety of projects. Assessed 70+ project requirements for correct and accurate information to guarantee first-time results.
- Implemented Autodesk Revit to create computer-aided design. Managed 8 project.